

Major Planning Worksheet

Professional Sales (48 hours)

Bachelor of Science

2023-2024 Catalog

Name: _____

ID Number: _____

Planned Degree Completion Date: Mo. _____ Yr. _____

	Required Courses	Hours
	ACCT 200 Foundations of Accounting	3.0
	BUS 111 Foundations of Business	3.0
	BUS 209 Introduction to Sales	3.0
	BUS 210 Business Data Analysis	3.0
	BUS 234 Principles of Marketing	3.0
	BUS 250 Business Economics	3.0
	BUS 313 Business Law I	3.0
	BUS 317 Advanced Professional Sales	3.0
	BUS 322 Sales Forecasting	3.0
	BUS 431 Sales and Entrepreneurship	3.0
	BUS 435 Internship	0.0
	BUS 453 Sales Management	3.0
	BUS 474 Case Studies in Business (W)*	3.0
	COMM 344 Listening: A Relational Approach to Sales	3.0
	FIN 120 Wealth Creation & Financial Stewardship	3.0
	FIN 333 Principles of Finance*	3.0
	MATH 211 Quantitative Skills for Business*	3.0

*Courses satisfy the Bachelor of Science Degree requirement

Notes: