

# Major Planning Worksheet

## Professional Sales (48 hours)

### Bachelor of Science

2024-2025 Catalog

Name: \_\_\_\_\_

ID Number: \_\_\_\_\_

Planned Degree Completion Date: Mo. \_\_\_\_\_ Yr. \_\_\_\_\_

#### Required Courses

#### Hours

ACCT 200	Foundations of Accounting	3.0
BUS 111	Foundations of Business	3.0
BUS 209	Introduction to Sales	3.0
BUS 210	Business Data Analysis	3.0
BUS 234	Principles of Marketing	3.0
BUS 250	Business Economics	3.0
BUS 313	Business Law I	3.0
BUS 318	Advanced Professional Sales	3.0
BUS 322	Sales Forecasting	3.0
BUS 431	Sales and Entrepreneurship	3.0
BUS 435	Internship	0.0
BUS 453	Sales Management	3.0
BUS 474	Case Studies in Business	3.0
FIN 120	Wealth Creation & Financial Stewardship	3.0
FIN 333	Principles of Finance	3.0
MATH 211	Quantitative Skills for Business	3.0

#### Choose one of the Following:

_____ BUS 301	Promotion and Advertising	3.0
_____ BUS 448	Management	3.0
_____ COMM 210	Interpersonal Communication	3.0
_____ COMM 240	Professional Communication	3.0

Notes: