

# Minor Planning Worksheet

## Professional Sales (18 hours)

2024-2025 Catalog

Name: \_\_\_\_\_ ID Number: \_\_\_\_\_

Planned Degree Completion Date: Mo. \_\_\_\_\_ Yr. \_\_\_\_\_

Major: \_\_\_\_\_

### Required Courses

		Hours
_____	ACCT 200 Foundations of Accounting	3.0
_____	BUS 111 Foundations of Business	3.0
_____	BUS 209 Introduction to Sales	3.0
_____	BUS 234 Principles of Marketing	3.0

### Two courses selected from:

_____	BUS 318 Advanced Professional Sales	3.0
_____	BUS 322 Sales Forecasting	3.0
_____	BUS 431 Sales and Entrepreneurship	3.0
_____	BUS 453 Sales Management	3.0

Notes: